

Photovoltaic contractors

THE LIST

Ranked by generating capacity installed by local office in 2010

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Rank — Last year	Company Address Local chief executive	Website Phone	AC kilowatts of generation installed by local office in 2010 — 2010 revenue	Employees in FTEs year-round at local office — Peak season	Products and services	Percent of business by industry			Percent of business by type		Year established in area — Parent company — Headquarters
						Commercial	Residential	Industrial	New construction	Retrofitting	
1 1	Premier Power Renewable Energy Inc. 4961 Windplay Drive, Suite 100, El Dorado Hills 95762 Dean Marks, chief executive officer	premierpower.com 916-939-0400	30,000 \$86.79 million	48 80	Regular solar panels, ground mounts, roof mounts, utility scale solar power systems, curtain wall systems, solar farms, thin film systems, facade-mount, architectural solar parking systems, building envelope, roofing membrane, tracker systems, high performance ratio solar farm	60%	5%	35%	40%	60%	2003 El Dorado Hills
2 2	Solar Power Inc. 1115 Orlando Ave., Roseville 95661 Stephen Kircher, chief executive officer	spisolar.com 916-745-0900	4,082 \$34 million	42 65	Regular solar panels, ground mounts, roof mounts	90%	0%	10%	10%	90%	2006 Roseville
3 5	System 3 Inc. 5921 Landis Ave., Carmichael 95608 Tom Wilbert, president	System3inc.com 916-979-0550	3,210 WND	25 200	Regular solar panels, ground mounts, roof mounts, wind energy	40%	0%	60%	95%	5%	2001 Carmichael
4 NL	Harbison-Mahony-Higgins Builders Inc. 15 Business Park Way, Suite 101, Sacramento 95828 David Higgins Jr., president	hnh.com 916-383-4825	2,665 \$128 million	124 250	Regular solar panels, ground mounts, roof mounts, off-grid systems, single axis and fixed-tilt mounting systems installation	100%	0%	0%	80%	20%	1957 Swinterton Inc. San Francisco
5 3	Granite Bay Energy Group 1800 Vernon St., Suite 2, Roseville 95678 Jeff McKay, chief financial officer	granitebayenergy.com 888-791-2426	2,000 \$10 million	25 75	Regular solar panels, ground mounts, roof mounts, solar thermal, wind and biomass	40%	20%	40%	10%	90%	2002 Roseville
5 NL	Pacific Power Renewables Inc. 12970 Earhart Ave., Suite 110, Auburn 95602 David Dwell, president	pacpower.biz 530-887-1984	2,000 WND	15 25	Ground mounts, roof mounts, single-axis ground mount tracker monitoring	80%	0%	20%	0%	100%	2002 Auburn
7 7	Sierra Pacific Home and Comfort Inc. 2550 Mercantile Drive, Suite D, Rancho Cordova 95742 Jason Hanson, president	sierrapacifichome.com 916-638-0543	1,262 \$14.1 million	65 73	Regular solar panels, ground mounts, roof mounts, solar pool heating, solar water heating, heating and air conditioning, home performance	10%	89%	1%	3%	97%	1984 Rancho Cordova
8 NL	Northwest Exteriors Inc. 1120 Sun Center Drive, Rancho Cordova 95670 Cheryl Freeland, vice president	northwestexteriors.com 800-570-0007	800 \$5 million	45 55	Regular solar panels, ground mounts, roof mounts, off-grid systems, windows, siding	2%	98%	0%	2%	98%	1995 Rancho Cordova
9 9	Beutler Corp. 4700 Lang Ave., McClellan 95652 Curt Wylie, solar division manager	beutlercorp.com 916-646-2700	575 ¹ \$3.8 million	10 23	Regular solar panels, ground mounts, roof mounts, off-grid systems, solar thermal	25%	75%	0%	5%	95%	1947 Sacramento
10 10	Solarecity Electric 4095 Del Mar Ave., Suite 3, Rocklin 95677 Erika Schweickert, partner	solarecityelectric.com 916-624-0535	540 WND	18 23	Regular solar panels, ground mounts, roof mounts, off-grid systems, SunPower Elite dealer	10%	90%	0%	0%	100%	2001 Rocklin
11 4	REC Solar 8168 Belvedere Ave., Sacramento 95834 Michael Gallagher, Northern California sales manager	recsolar.com 916-922-7657	342 WND	22 22	Regular solar panels, ground mounts, roof mounts	25%	70%	5%	1%	99%	2006 San Luis Obispo
12 6	Enfinity Corp. 1414 S St., Sacramento 95814 Mark Domini, lead project developer	enfinitycorp.com 916-339-7003	341 WND	3 3	Regular solar panels, ground mounts, roof mounts, off-grid systems	100%	0%	0%	100%	0%	2008 Atlanta
13 11	Apex Solar 4354 Town Center Blvd., Suite 114, El Dorado Hills 95762 David Janas, president	apexsolarinc.com 916-878-7723	250 \$2 million	6 6	Regular solar panels, ground mounts, roof mounts, SunPower dealer	10%	90%	0%	5%	95%	2006 El Dorado Hills
13 13	Valley Solar Inc. 3045 65th St., Suite 4, Sacramento 95820 Brad Price, president	valley-solar.com 916-254-5111	250 WND	5 7	Regular solar panels, ground mounts, roof mounts, off-grid systems, BIPV, solar thermal	40%	60%	0%	10%	90%	2006 Sacramento
15 NL	EZ Electric 10636 Industrial Ave., Roseville 95678 Scott Zachman, president	ez-electric.com 916-218-3800	106.05 WND	10 15	Regular solar panels, ground mounts, roof mounts	10%	85%	5%	0%	100%	1998
16 NL	Foothill Electric 17780 Crother Hills Road, Meadow Vista 95722 Rick Reineck, project manager	foothillelectric.net 530-878-7894	65 WND	WND	Regular solar panels, ground mounts, roof mounts, off-grid systems, electrical, new construction, remodels, service changes, service calls	30%	60%	10%	10%	90%	1984 Meadow Vista
17 NL	Solaron 3203 Luyung Drive, Rancho Cordova 95742 Ronald Harbeck, owner	solaron.net 916-631-9293	62 \$1.4 million	9 12	Regular solar panels, ground mounts, roof mounts, off-grid systems, solar pool heating, energy efficient pool pumps, domestic hot water solar systems	5%	95%	0%	95%	5%	1994 Rancho Cordova
18 NL	Sunrise Roofing 3189 Fitzgerald Road, Rancho Cordova 95742 Tod Marston, president	SunriseSolarRoofing.com 916-635-3000	58.5 \$244,461	15 25	Regular solar panels, ground mounts, roof mounts, full service roofing contractor	10%	90%	0%	50%	50%	2008 Mead & Marston Roofing Inc. Rancho Cordova
19 NL	Gilmore Solar Heat & Air 4429 Missouri Flat Road, Placerville 95667 Jaime Schultz, general manager	gilmoresolar.com 800-200-9696	20 \$3.5 million	25 30	Ground mounts, roof mounts, heating and air	0%	100%	0%	0%	100%	1978 Placerville
20 NL	Cal Valley Solar PO Box 133, Galt 95632 Terry Peterson, partner	calvalleysolar.com 877-346-4258	8 \$47,000	2 4	Regular solar panels, ground mounts, roof mounts, solar hardware and installation, energy monitoring	40%	60%	0%	0%	100%	2009 Galt
21 NL	American Capital Energy 1731 Howe Ave., Suite 264, Sacramento 95825 Dan Felix, senior western project manager	americancapitalenergy.com 866-307-5370	0 ² WND	1-3 1-3	Regular solar panels, ground mounts, roof mounts, off-grid systems, utility scale, brownfield/capped landfills, carport	85%	0%	15%	40%	60%	2005 American Capital Energy Inc. North Chelmsford, Mass.



PHOTO COURTESY OF VALLEY SOLAR INC.

Valley Solar Inc. installed this 84 kilowatt project in West Sacramento on the Rural Community Assistance Corp. building.



PHOTO COURTESY OF EZ ELECTRIC

EZ Electric installed these grid tie inverters for a 59.22 kilowatt system.

Footnotes

AC — Alternating current
FTEs — Full-time equivalents
NL — Not listed
WND — Would not disclose

1. Includes work done by Advanced Comfort & Energy Systems, the residential contracting division of Beutler Corp.
2. American Capital Energy did not construct any photovoltaic projects in the Sacramento area in 2010, but it is currently building several roof and ground mount photovoltaic systems in other areas of California.

Companies surveyed for this list have offices in Sacramento, El Dorado, Placer or Yolo counties. Not all responded to inquiries, including Solar Universe Network, which ranked No. 8 last year, SolarCity Corp., which ranked No. 12, SunEdison LLC, which ranked No. 15, and Constant Energy Source, which ranked No. 16. Talbott Solar & Radiant Homes Inc. did not provide enough information to be ranked. It ranked No. 14 last year.

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